



**Health Education North West** 

Postgraduate Dentistry

This event is designed for all members of the dental team who have front line contact with patients either face to face or over the telephone.

Venue: Haydock Thistle Hotel, Penny Lane, Haydock WA11 9SJ

Date: Friday 30<sup>th</sup> January 2015

Time: 9.15am-12.30pm (registration 9am)

Cost: NHS £15.00 None NHS £30

**Speaker: Heather Dallas** 





Heather is a motivational and inspiring speaker who lectures both nationally. She is a qualified Neuro Linguistic Programming Master Practitioner (NLP) and Consultant which adds depth and a higher level of intuition to her work.

**Aim:** To improve customer service and retention by developing good communication & organisational skills for all the dental team.

## **Objectives:**

- Recognise the vital importance of generating a professional and approachable first impression.
- Agree the skills and behaviours required in providing excellent customer service
- Develop listening and coping strategies to deal with situations under pressure
- Identify why patients are nervous and how to put them at ease.
- Audit the anchors you are creating for patients in the reception area and surgery
- Recognise how to answer calls warmly, promptly and professionally
- Determin how to manage a busy workload and develop coping stratergies to keep calm under pressure

**Learning outcomes:** This half-day course will provide the skills necessary for front line staff, to project a positive, proficient and professional customer service.

\*This course qualifies for 3 hours verifiable CPD\*

To reserve your place on please log on and register at:

## www.maxcourse.co.uk/henw

<u>Cancellations: Refunds cannot be given 4 weeks prior to the course start date</u>
<a href="https://doi.org/10.1007/j.com/no.0007/">https://doi.org/10.1007/j.com/no.0007/j.c

Closing date for this course is Friday 16<sup>th</sup> January 2014

